



Competitive Defibrillation Electrode Matrix 2016



Supplier	Lead Wire	Shelf Life	Savings	Breadth of Product Line	Standardization Capabilities
Heart Sync	60"	3 years	Significant cost savings versus the competition. Currently have multiple GPO contracts.	<ul style="list-style-type: none"> American Heart Association guided packaging artwork Adult/Child and Pediatric Transparent & Translucent Leads Out/Pre-Connect All Connector Styles Large Posterior Pad Option 	<ul style="list-style-type: none"> Provide all Connector Styles All instructions are in English IFU on every Package Easy for Staff to Use Color Coded Pad Placement System Picture Diagram on Packaging & Pads Instructions on all Release Liners Product Swap Out w/Cable Conversion
Conmed	42	3			
Philips	42	2			
Zoll	24	2			
Medtronic	24	2			
Covidien	42	2			